



## Senator Patrick M. Gallivan's 2017 Small Business Summit

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Dear Business Owner,

Guiding and growing a small business in today's economy can be difficult with seemingly few resources dedicated to helping you – the business owner.

**With that challenge in mind, I am once again teaming up with the Springville Area Chamber of Commerce for another in a series of small business summits, and you are invited!**

The event is **free** and will be held at the Springville Country Club on **Friday, May 19 from 7:30 AM to 9:30 AM**. The session will focus on managing your time, energy and resources to improve business results. **Space is limited** so please review the information below and register right away.

I hope to see you on May 19!

Patrick M. Gallivan  
New York State Senator – 59<sup>th</sup> District

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**When:** Friday May 19, 2017. Registration at 7:30. Program will start promptly at 8:00 AM.

**Where:** Springville Country Club, S. Cascade Drive, Springville 14141

**Presentations will include:**

***What is being done for small business in Albany? – State Senator Patrick M. Gallivan***

Senator Gallivan was first elected to the Senate in 2010, representing all or parts of Erie, Wyoming, Livingston and Monroe Counties. He serves on the Senate's Commerce, Economic Development and Small Business Committee.

***Get Strategic Direction: Improve Business Results - Frank Swiatek***

Frank was a performance consultant for 15 years at Verizon Wireless at a time when the company went from \$192 million to \$62 billion in sales. He was on the inside and observed, learned, taught and coached the mindset, skills and behaviors, which created that type of staggering growth. He will help you focus your time, energy and resources, which will increase your chances for business success. Attendees will receive Frank's proprietary 12-Step Strategic Planning Process which he uses in his consulting practice.

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A light breakfast and time to network with the presenters and fellow business owners will be provided.

**Reserve your spot for Senator Patrick M. Gallivan's 2017 Small Business Summit today by contacting Mitch Martin, Community Representative for Senator Gallivan. Email [Mitch@senatorgallivan.com](mailto:Mitch@senatorgallivan.com) or reserve directly by calling (716) 656-8544.**

Additional details will be available at [gallivan.nysenate.gov](http://gallivan.nysenate.gov).